

“There was only one company McAfee reached out to about integrating its solution for data discovery and classification — Spirion.”

Chief Information Security Officer,
A Large West Coast Credit Union

Customer Challenge

In the short term, the Credit Union needs to meet more stringent Payment Card Industry (PCI) compliance regulations. In the long term, it needs to stay in compliance with a growing number of increasingly strict regulatory requirements.

Spirion Solution

Automating personal data discovery, the Credit Union took a Spirion-First approach by inventorying and classifying all of its data, and gaining full visibility to determine strategic protections and actions. Further, integration with its industry-leading Data Loss Prevention program strengthens the effort.

Spirion Results

With Spirion, the Credit Union rapidly located all of its sensitive data, discovered the data that needed to meet specific regulations, and took proactive action to maintain compliance on a tight deadline.

Financial Services Firm Conquers Compliance with Spirion-First Approach

The Mission: Rapid Data Protection for Compliance Leveraging Existing DLP Investments

A rapidly growing credit union serves more than 450,000 members nationwide as a federally insured, not-for-profit financial institution. With more than \$9 billion in assets, it is in the top 1% of U.S. credit unions.

For the Credit Union to meet the Payment Card Industry's stringent new compliance requirements by a tight deadline, accurate data discovery and persistent classification was non-negotiable. So, a rapid and successful Spirion data discovery, classification and protection step was critical.

This step allowed the Credit Union to inventory and classify its full slate of data, know where all of its data lived, and put procedures in place to better govern, reduce risks, and meet compliance standards. It also enabled the Credit Union to simultaneously leverage Intel Security's EPO endpoint technology for corporate policy enforcement.

“Spirion is a great company with a great product — it's world-class in my opinion,” said the Chief Information Security Officer. “Combined with Intel Security's McAfee DLP, it's a perfect marriage.”

Lean Discovery Across Network and Cloud

During the DLP integration, the Credit Union's team performed an audit across 350 terabytes of data on 180 servers and 1,700 endpoints. Next, the CISO reviewed the findings with every department. Then they reviewed the discovery process and company policies, and began strengthening remediation processes and procedures. During the process, Spirion allowed the Credit Union to locate all of its sensitive data with a high degree of accuracy.

“Spirion is very robust,” said the CISO. “It does a grand job of presenting discovery results across our entire network and cloud, so we can present comprehensive options. Spirion is efficient and effective. As a result, we're able to run lean.”

Preparing for a World with Stricter Regulations

Preparing for the PCI's stricter regulations is just one of many compliance hurdles the Credit Union must conquer. Other critical compliance regulations for financial services firms are the Federal Financial Institutions Examination Council (FFIEC) and the National Credit Union Association (NCUA). Like many regulatory bodies today, they are issuing increasingly demanding mandates for compliance and penalties for non-compliance.

Further, once the rapidly growing financial services organization hits the \$10 billion mark, it will be subjected to even more stringent and punitive compliance regulations imposed by other agencies. One of these is the Consumer Financial Protection Bureau (CFPB), which is free to impose severe restrictions on member credit unions at its discretion.

Requirements are going to be "extremely intense and we're preparing now," said the CISO. For their team, this means building on top of their current data discovery and data classification capabilities.

Staying in Command and Control of Data

The CISO is confident the organization will be successful in meeting all data compliance regulations. "Spirion's accurate discovery and data classification capabilities have helped us better assess the organization's data environment," so the company can prepare for complete compliance.

The executive team and board are easily kept in the loop, said the CISO. Spirion provides "the necessary data to update our CEO and CIO with more detailed metrics, process review findings, compliance updates, and organizational status updates." They also share insight with the Board of Directors in a quarterly report.

Looking ahead to new compliance challenges, the CISO and their team are putting systems and processes in place to meet the impending requirements, making Spirion's role all the more important in the future of the financial services firm.

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As a result, we're able to run lean."**

CISO, A Large West Coast Credit Union

Talk to a Spirion data security and compliance expert today: expert@spirion.com

Spirion has relentlessly solved real data protection problems since 2006 with accurate, contextual discovery of structured and unstructured data; purposeful classification; automated real-time risk remediation; and powerful analytics and dashboards to give organizations greater visibility into their most at-risk data and assets. Visit us at spirion.com